



Fraport

Greece



Stakeholders Event

Alexander Zinell, CEO Fraport Greece

Ian Matheson, COO Fraport Greece

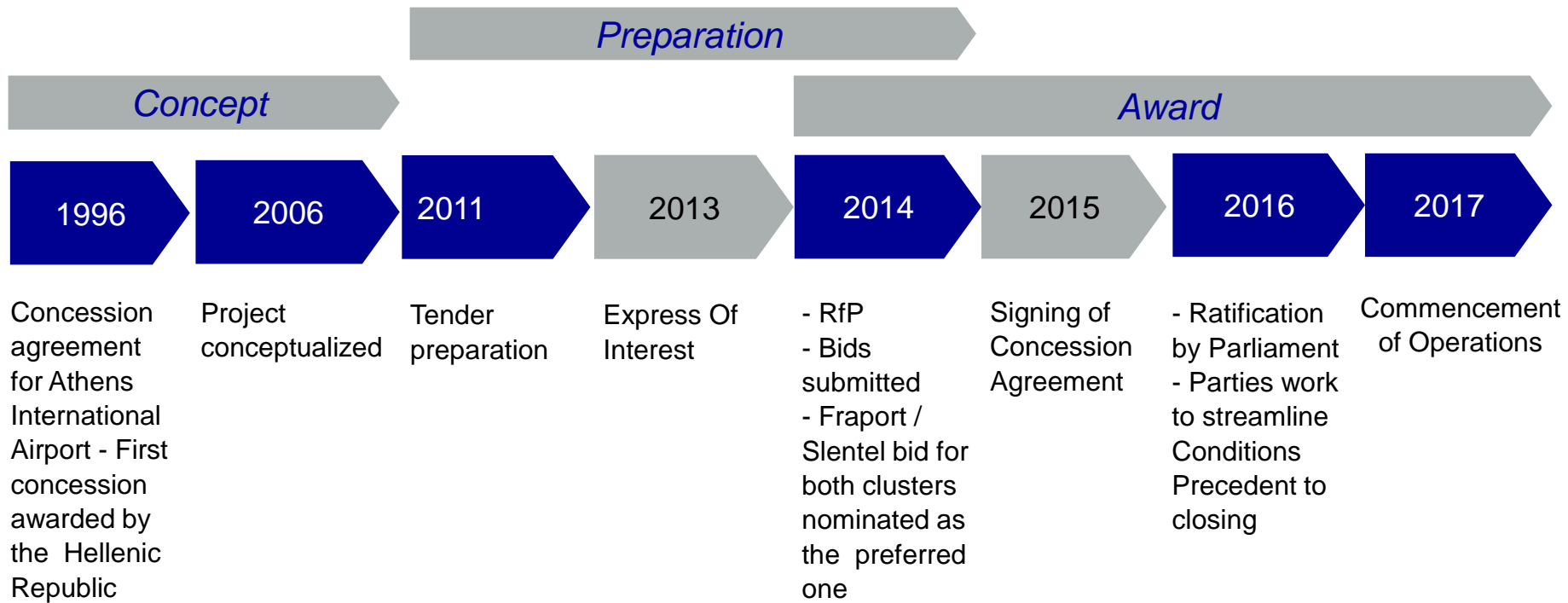
Rolf Klitscher – Project Director cluster B

George Ginalas – Project Manager Technical

Rhodes, 20 July, 2017



The Development of the Project



Opening the Path to Development




- One of the largest and most beneficial investments in Greece
- A basis for boosting the Greek economy
- Promotion and development of Greek tourism
- Contributing to the development of local communities

The Concession Project at a Glance

- 40-year concession of 14 regional airports
- Responsible for maintaining, operating, managing, upgrading and developing the 14 airports.
- €1.234 billion upfront concession fee
- Annual fixed concession fee of initially €22.9 million
- Variable annual concession fee of on average 28.5% of operational profit
- Total investment of €400 million in airport infrastructure until 2021
- At least 560 new direct job positions
- Greek state receiving approximately 10 billion euros by the end of the concession



Leading the Airports to the Future

- 
- Best Practices to be implemented at the 14 regional airports
 - Development, modernization and process optimization of the airports
 - High quality services, safety and security in compliance with international standards
 - Enhancement of airports' image by ensuring a pleasant experience based on cleanliness, acceptable waiting times, attractive commercial areas and friendly staff

Development Works in Numbers

5 new terminals

Refurbishment and expansion of
buildings in **5** airports

4 terminals remodeled

15 runways refurbished



Rhodes Airport– Today



Rhodes Airport – In the Future



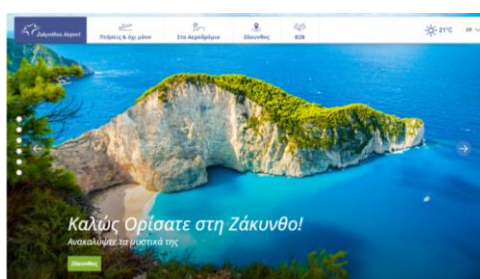
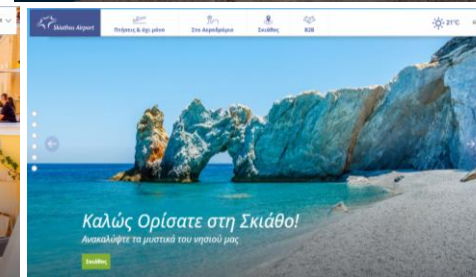
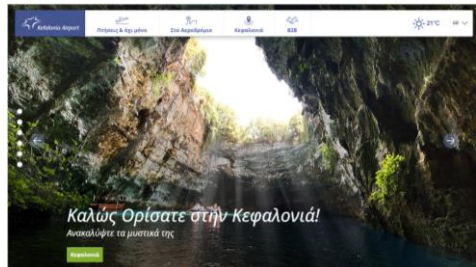
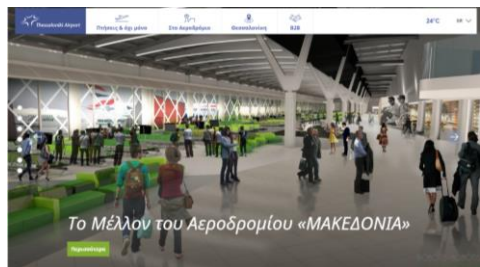
Terminal Exterior (1)

Rhodes Airport – In the Future



Terminal Exterior (2)

Official Airport Sites



Rhodes Airport Site



Πτήσεις & όχι μόνο



Στο Αεροδρόμιο



Ρόδος



B2B



GR ▾



Καλώς Ορίσατε στη Ρόδο!

Ανακαλύψτε τα μυστικά της

Ρόδος

Rhodes Airport Site

Αφίξεις & Αναχωρήσεις

Τώρα ξέρετε τα πάντα για όλες τις πτήσεις

Αναχωρήσεις

Αφίξεις

Παρακαλείστε να εισάγετε τον όρο προς

15:00

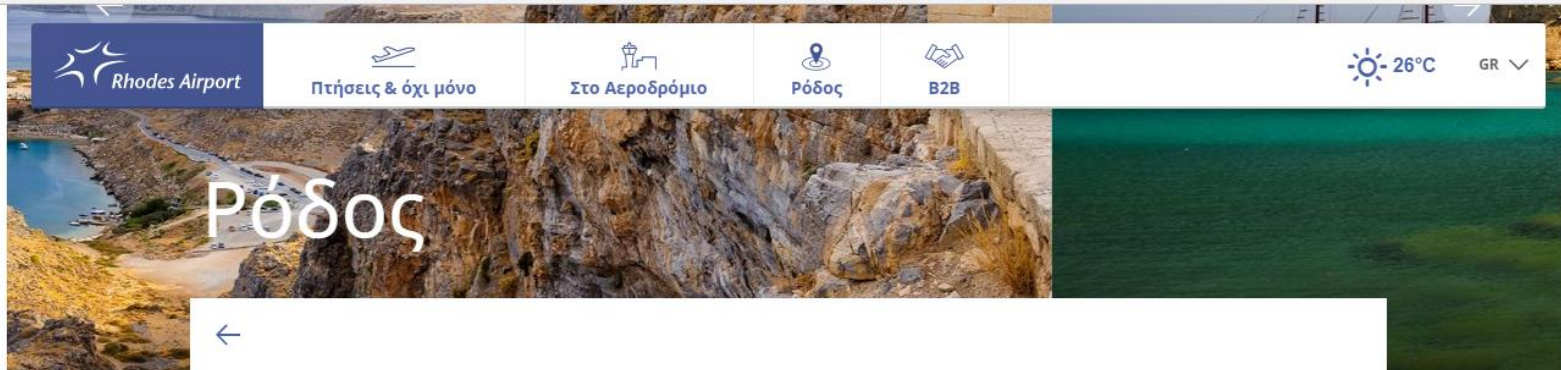


Φίλτρο

Αεροπορική Εταιρία	Αριθμός πτήσης	Πτήσεις κοινού κωδικού	Προορισμός	Προγραμματισμένη ώρα	Αναμενόμενη ώρα	Έλεγχος επιβίβασης (check-in)	Πύλη	Σχόλια
Armenia Aircompany	RM4205		Yerevan-Zvartnots International	15:35	19:20	23-24	15	Καθυστερήση
Olympic Air	OA721	A37721	Θεσσαλονίκη	15:40	15:50	09-10	02	-
Air Bucharest	BUR204		Βουκουρέστι	15:40	15:30	32-34	14	-
MEA Middle East Airlines	ME7254		Βηρυτός	16:25	17:35	29-30	13	Καθυστερήση

Τρίτη, Ιούλιος 18, 2017

Destination Marketing



«Ότι και να λέει, ότι και να κάνει κάποιος, το δικό μου καθήκον είναι να είμαι σμαράγδι, με χρώμα πάντα λαμπερό». Σαν αλληγορία, η φράση αυτή του Μάρκου Αυρήλιου φαίνεται να φοριέται γάντι στην περίπτωση της Ρόδου. Εξάλλου η Ρόδος, η μεγαλύτερη σε έκταση, αλλά και η μεγαλύτερη σταρ της Δωδεκανήσου στην τουριστική της πασαρέλα, είναι γνωστή, εκτός των άλλων, και ως «Σμαραγδένιο Νησί», λόγω των καταπράσινων πεύκων και κυπαρισσιών που καλύπτουν πάνω από το 1/3 της συνολικής της επιφάνειας, χωρίς να χρειάζεται να συμμετέχουν στην προσπάθεια αυτού του χαρακτηρισμού τα γαλαζοπράσινα νερά της, από την Ιξιά και την Έλλη μέχρι την Αφάντου, τη Λίνδο και το Πρασονήσι.

Στη Ρόδο, ο ήλιος λάμπει πάντα κι αυτό δεν είναι σχήμα λόγου. Λάμπει στατιστικά με 300 ημέρες ηλιοφάνειας -και βάλε- κι αυτός είναι ένας επιπλέον λόγος, αλλά βέβαια όχι ο μόνος, που το νησί, σαν πόλος δυνατός μαγνητικής έλξης εκατομμυρίων Τέσλα, αντλεί από την προσέλκυση των Βορειοευρωπαίων πάνω από τα 3/4 της οικονομίας του.



RHO - RHODES





Stakeholders Event

George Ginalas – Project Manager Technical

Rhodes, 20 July, 2017



RHO – Imminent works

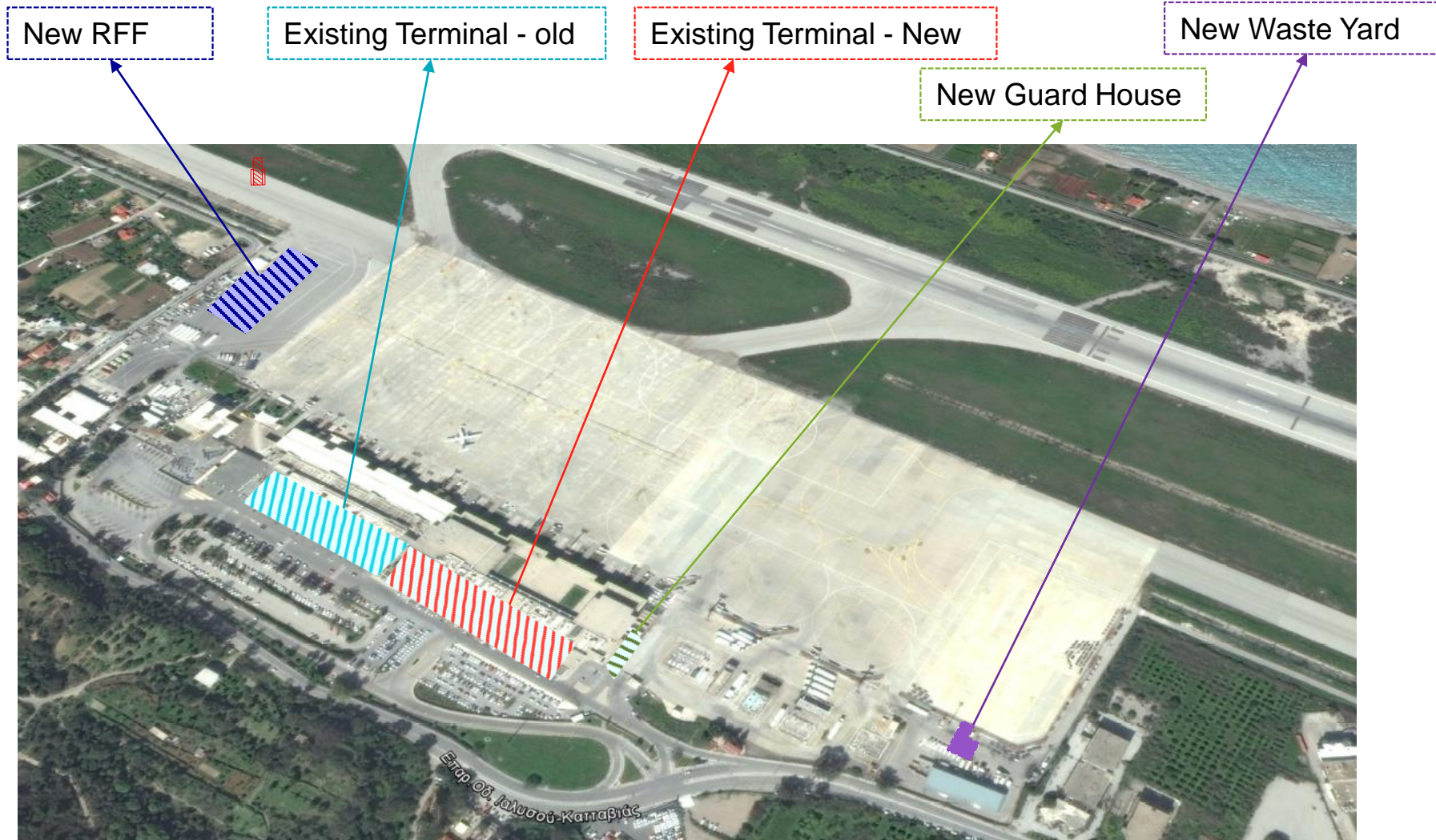
Basic numbers in comparison to existing situation

RHO	Existing 2016	Basic design 2026	Delta
Mppa.	4,647,956	5,424,887	17%
Two-way peak 90th	2.524	2.946	17%
One-way peak 30th	1,657	1,933	17%
One-way ATM peak	15	18	20%
One-way ATM peak 3h	12	14	17%
Gross floor area	49.150 sqm	49.150 sqm	
Check-in counter	40	45	13%
Security lanes	7	12	71%
Gates total	16	18	15%
Reclaim belts	4	5	25%
AC stands	14	16 C + 2 E	29%

RHO – Imminent Works Fact Sheet

Major interventions	Reconfiguration of BHS facilities, new HBS inline screening Additional security lanes and passport control Refurbishment of electromechanical installations (HVAC) New Fire Fighting station Reorganization of landside parking areas Reorganization of apron utilization and refurbishment of airside pavements New guard house New waste yard area	
Total area	Existing terminal (old and new)	49.150 sqm
Concession Area	Food & Beverage	2.400 sqm
	Retail	540 sqm
	Duty Free	2.750 sqm
Delivery Date	Imminent Works	July 2020

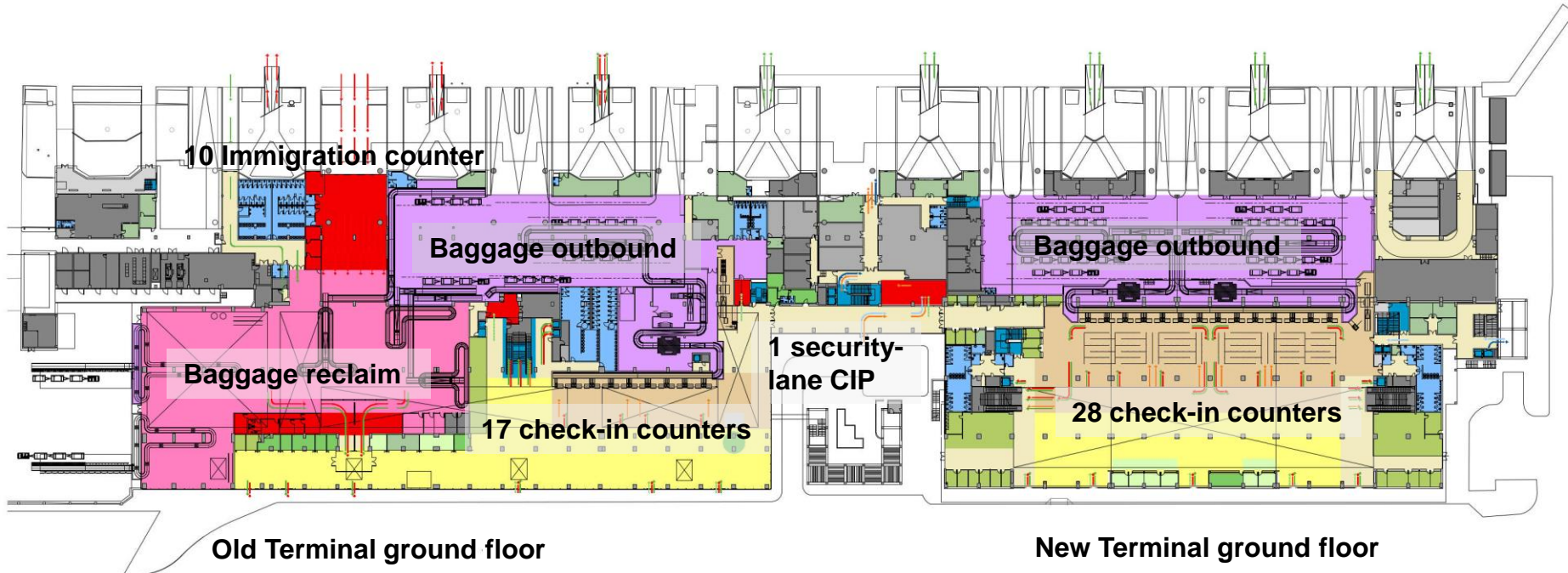
RHO – Imminent Works Overview



RHO – Imminent Works, Terminal Building

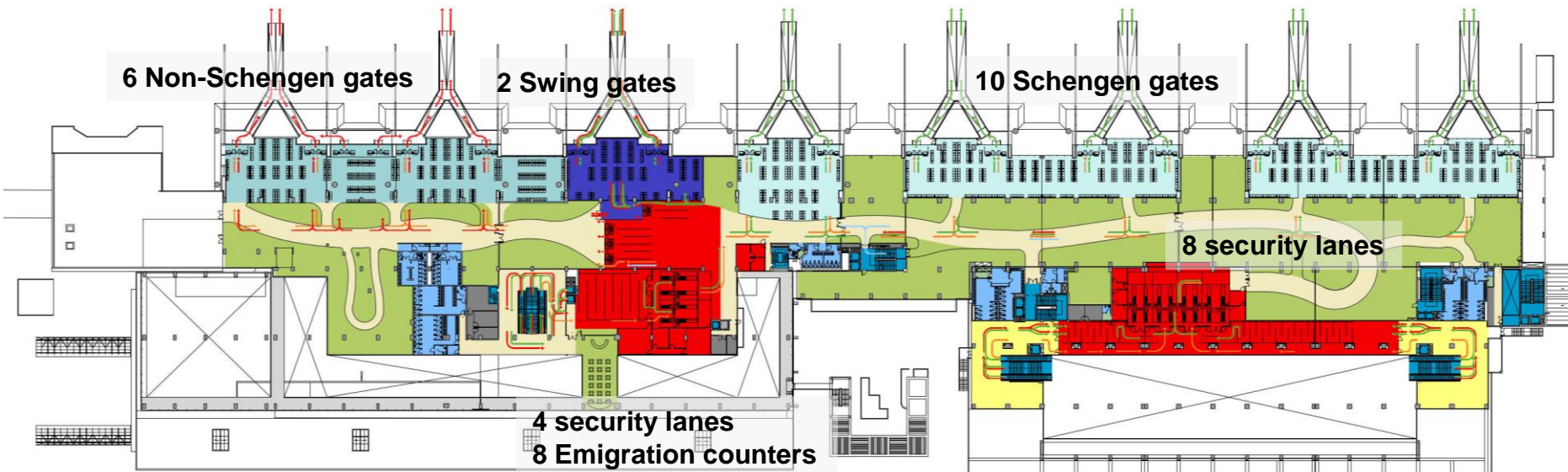
Ground Floor

- Rearrangement of the check in area in new terminal
- Additional security lanes and passport control
- Refurbishment of electromechanical installations
- Complete refurbishment of the existing old terminal.
- Enlarged security check area..
- Completely new BHS & HBS installations with new baggage reclaim area.
- Installation of state of the art passenger process equipment (CUTE, FIDS, WIFI)
- Expansion and enhancement of the commercial functions



RHO– Imminent Works, Terminal Building Mezzanine Floor

- Complete Gate area refurbishment
- Enhancement and Rearrangement of security screening Units.
- Development of commercial (retail and F&B) and public areas.
- Remodeling and expansion of all Electro Mechanical installations
- Remodeling of departure gates (open gate concept)

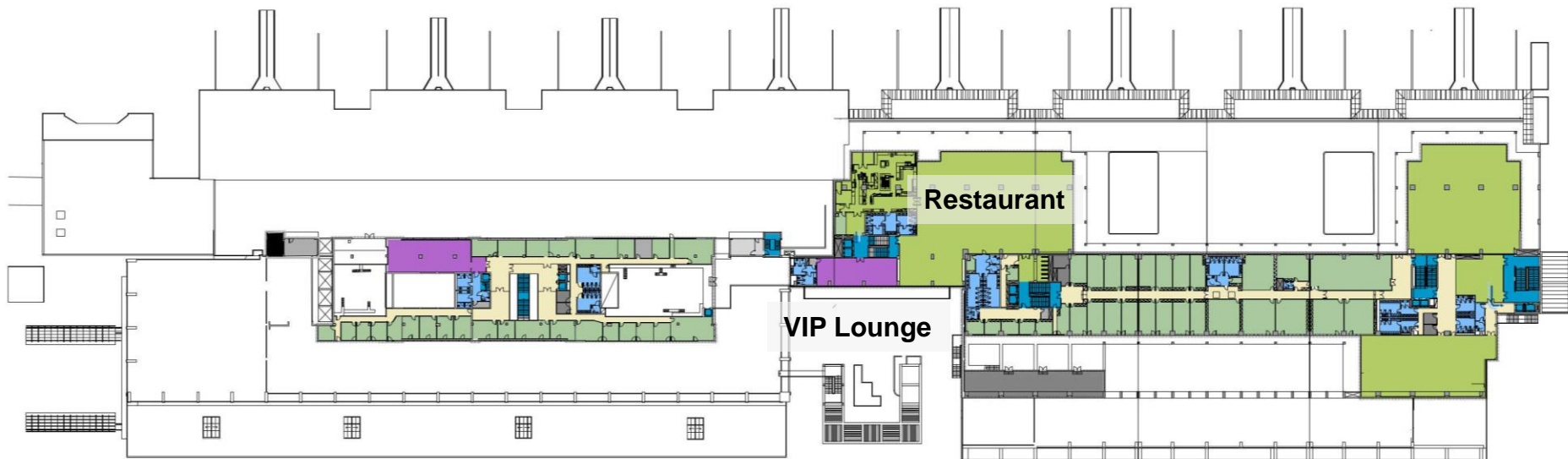


Old Terminal – Mezzanine

New Terminal – Mezzanine

RHO – Imminent Works, Terminal Building 1st Floor

- Complete refurbishment of office area.
- Remodeling of public restrooms.
- Remodeling and expansion of all ElectroMechanical installations.
- Utilization of the restaurant



Old Terminal – First Floor

New Terminal – First Floor

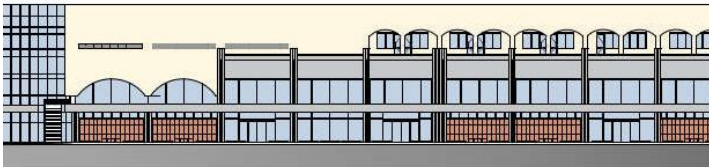
RHO – Imminent Works, Terminal Building Elevations



Landside Elevation



Airside Elevation



Façade Detail

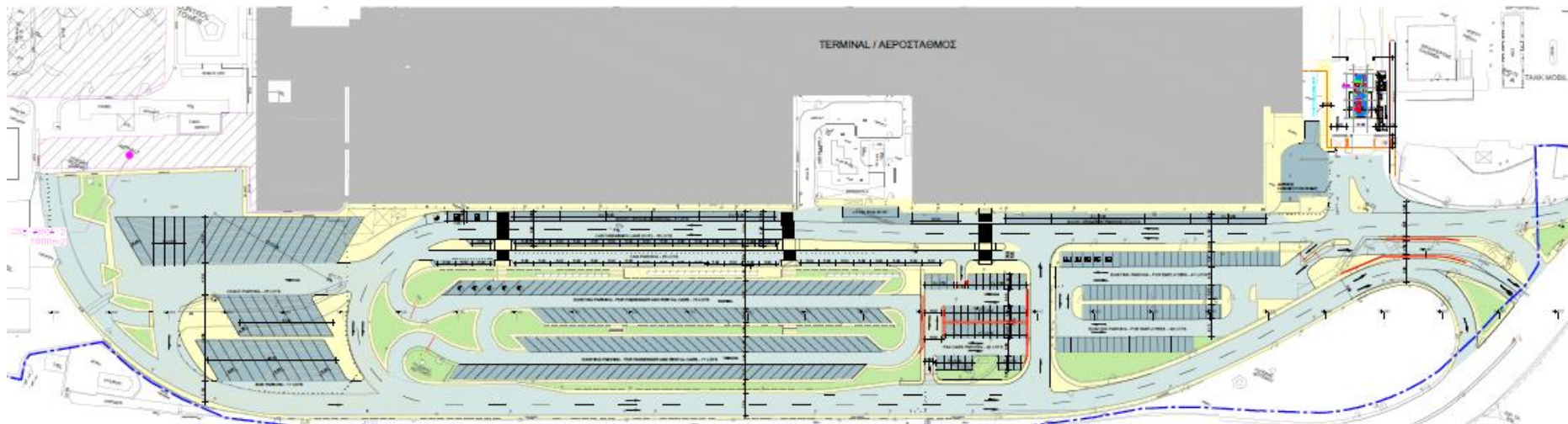


Façade Detail

RHO – Imminent Works Landside

Parking Capacity:

Passenger	58	lots
Cars Rental	144	lots
PRM	8	lots
Coach parking	49	lots
Taxi	25	lots
Employee	85	lots

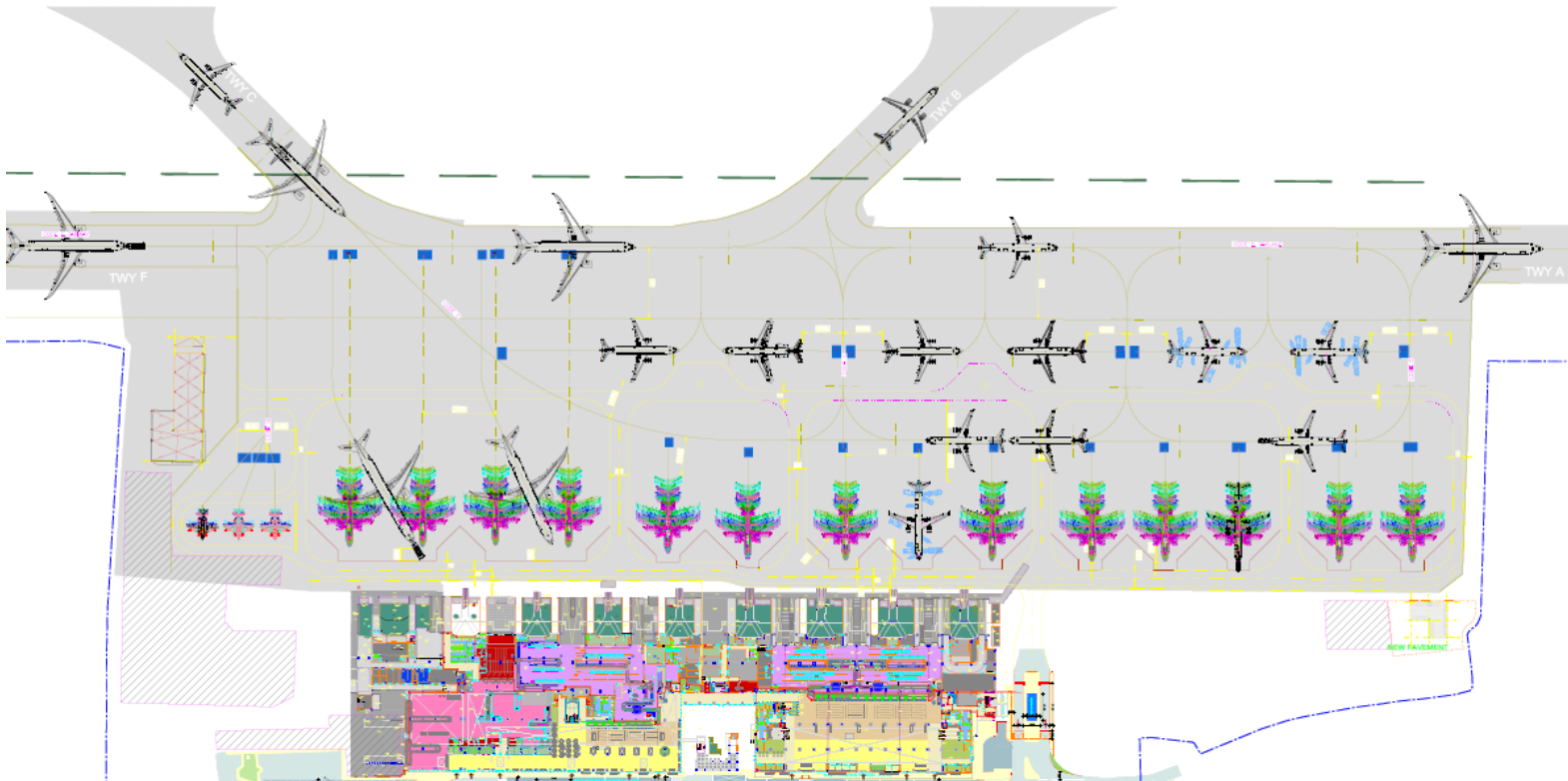


RHO – Imminent works

Airside

Provided Stands:

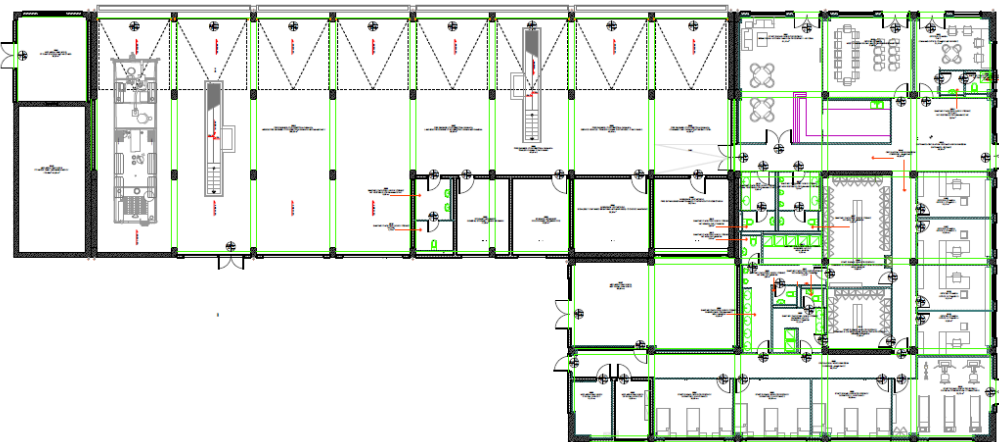
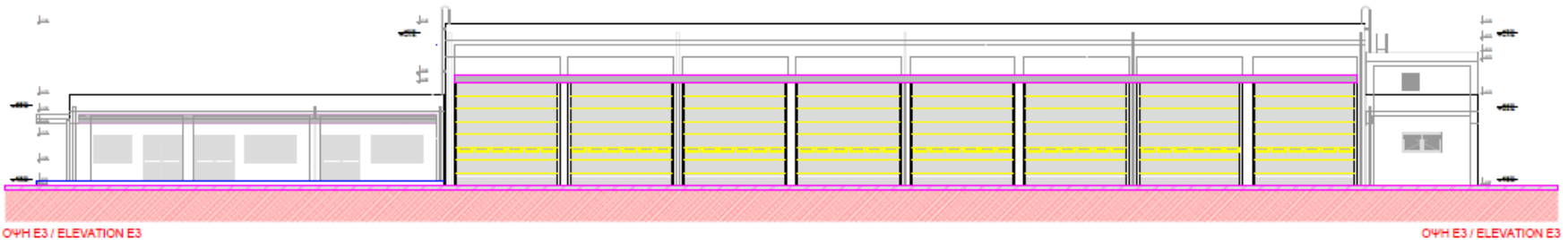
- Code B 4
- Code C 16
- Code E (Mars) 2
- GA 3



RHO – Imminent Works

New Rescue & Fire Fighting Station

- New RFF building approx. 1470 sqm
- Parking area with capacity of eight vehicles, RFF Category 8
- Pump station
- Command offices, meeting and training rooms, storage and maintenance areas
- Dormitories, kitchen and restrooms

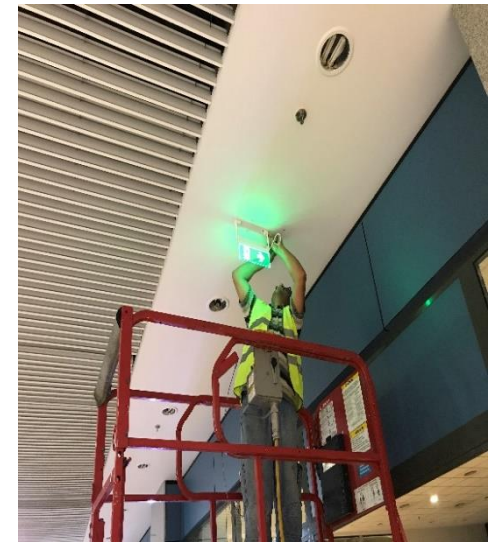


RHO

Early Works within last 100 days

RHO – Transition phase

- Basic FLS actions (maintenance of evacuation routes, control of fire hazards).
- Deep cleaning of terminals and surrounding areas.
- Replacement of locks for offices and technical areas.
- Improvements of staff areas allocation.
- Repair of x-ray machines.
- IT cabling and change of FIDS
- Enhancement of restrooms (unclogging, replacement of worn fixtures, enhancement of ventilation etc.).
- Installation of defibrillators.
- Landside actions for parking access and utilization.
- Airside actions (rubber removal, markings, AGL inspection and repairs).
- Airside Pavement repairs



RHO Runway Repair

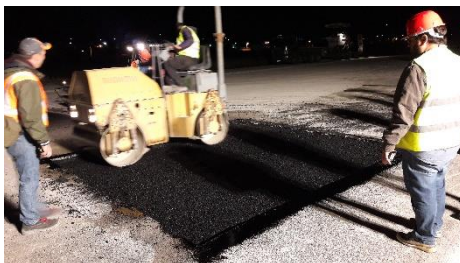
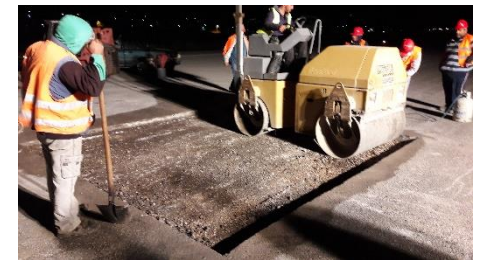
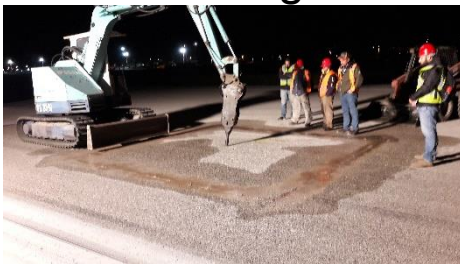
Before



After



During



RHO Apron Repair

Before



After



RHO Baggage Reclaim Carousel Before



RHO Baggage Reclaim Carousel After



RHO Refurbishment of the HVAC Systems

Before



After

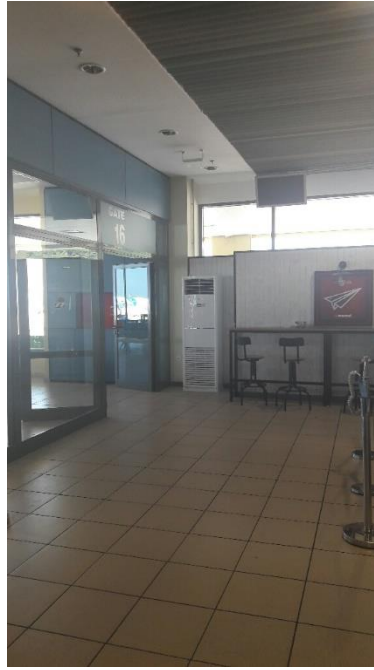


Chemical Cleaning of Cooling Towers

RHO Refurbishment of the HVAC Systems



Repair of Ice banks by
FAFCO (Switzerland)



Installation of Additional DX Units



Carrier - Chiller repair and maintenance



Water Softener Repair



Carrier - HVAC BMS automation configuration

RHO Asbestos Removal

Before



After



During



RHO Toilet Repair

Before

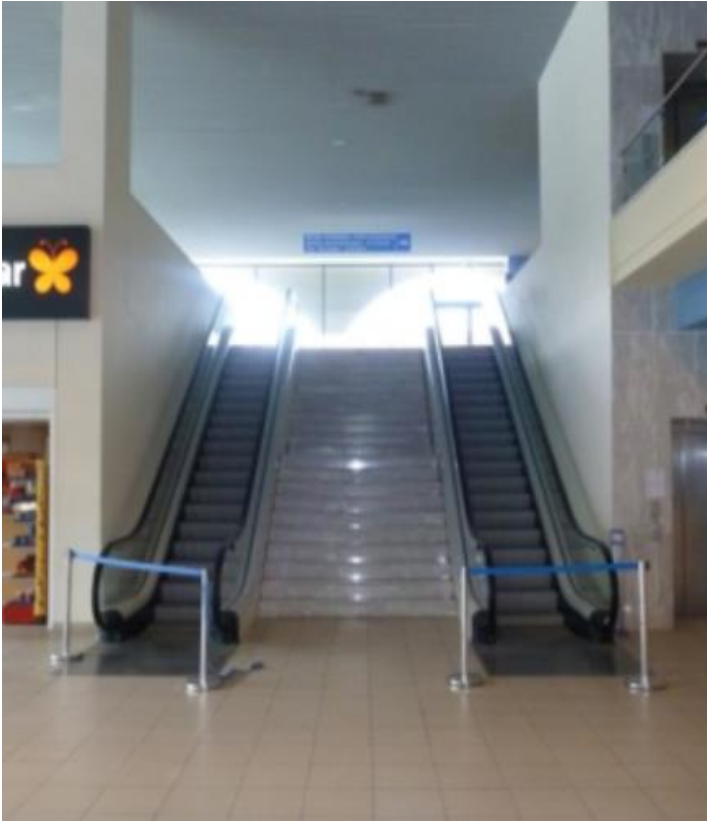


After



RHO Escalators

Before



After



PAPI Lights

Before



After



Grass Cutting

Before

After



RHO RFFS Containers

Before



After

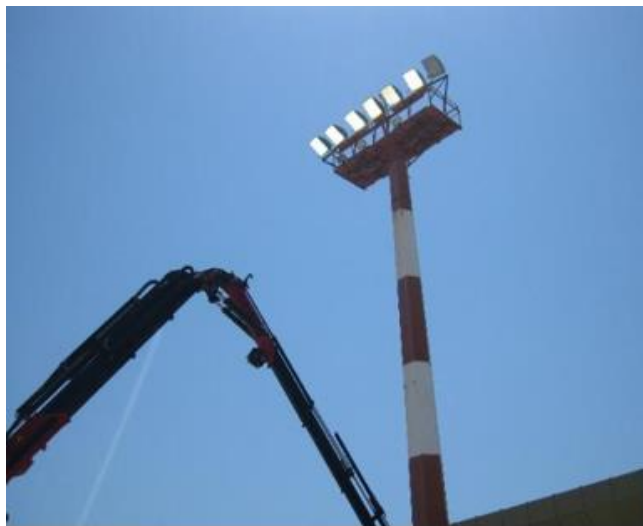


RHO Flood lighting

Before



After

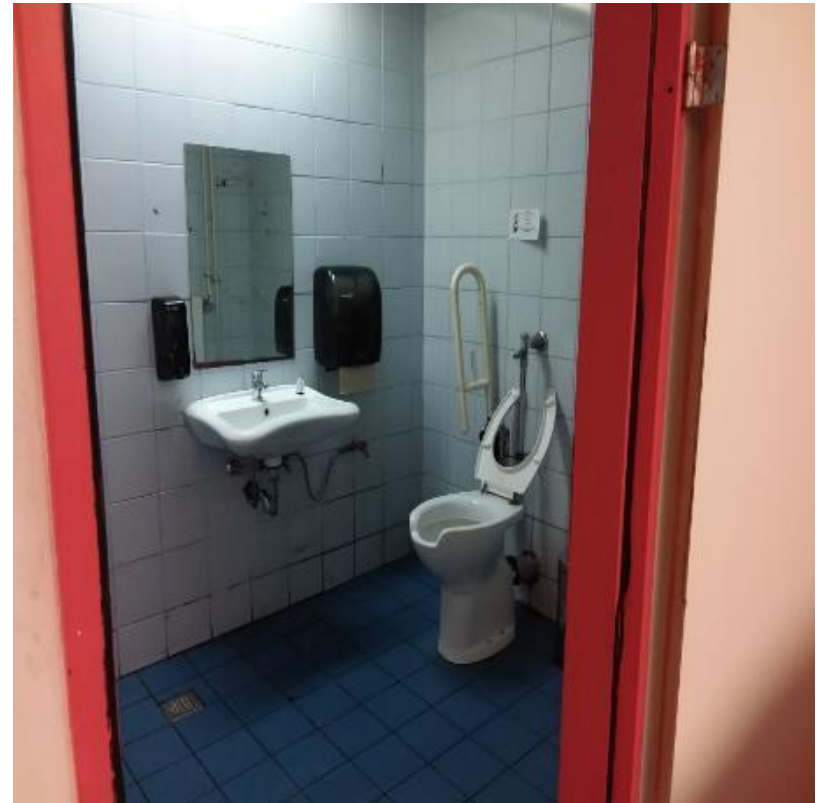


RHO PRM WC

Before



After

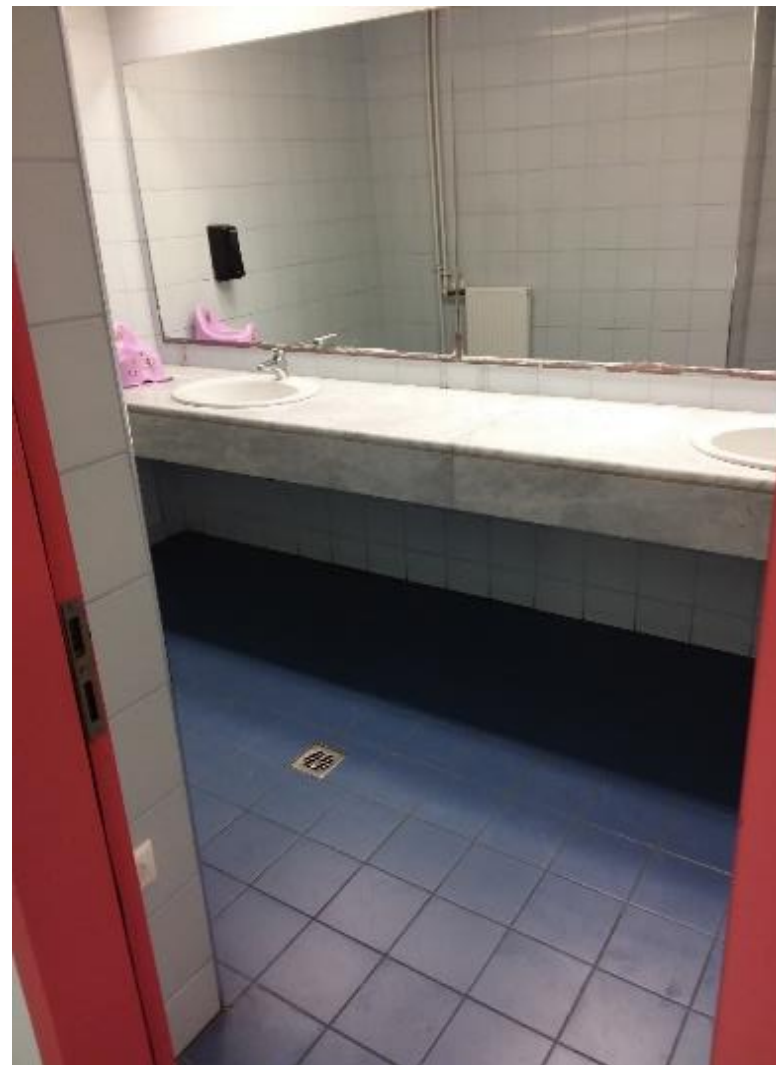


RHO Baby Room

Before



After



RHO Deep cleaning



RHO Workshop cleaning

Before



After



Thank you for your kind attention



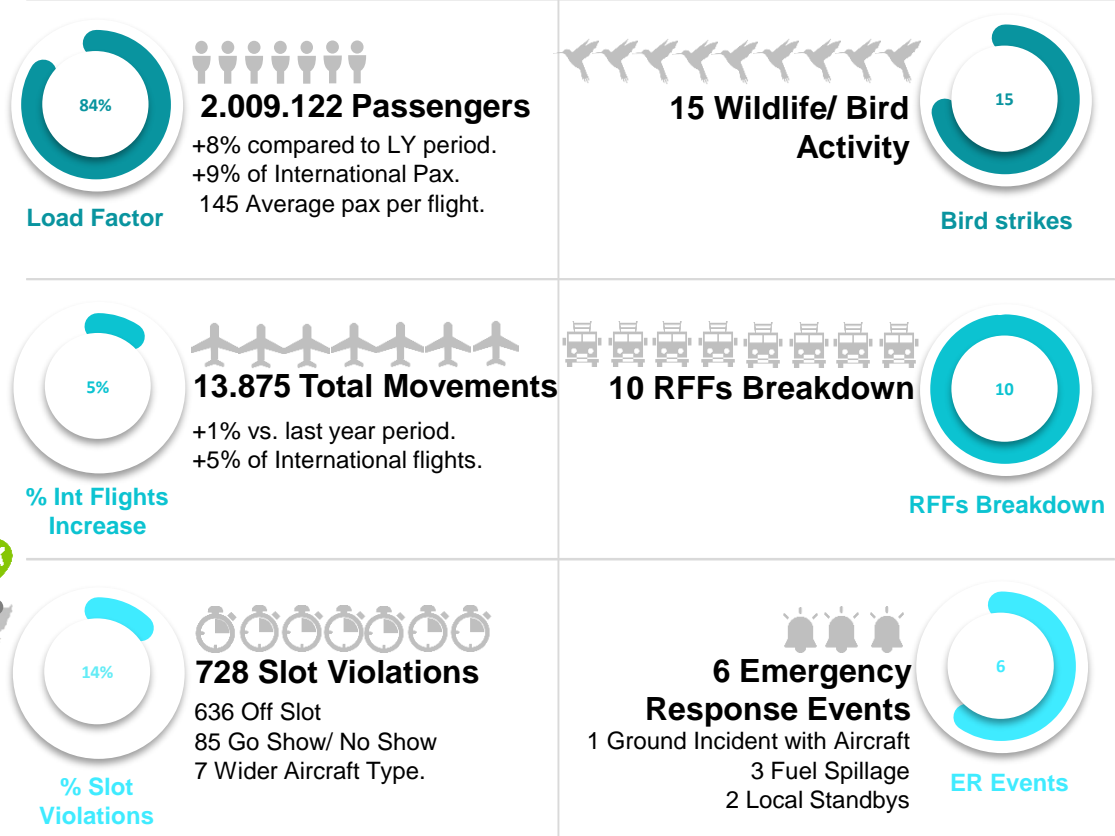
Stakeholders Event

Ian Matheson, COO Fraport Greece

Rhodes, 20 July, 2017



RHO Airport



- Slot violations for commercial flights only (11APR – 30JUN2017)
- Movement: arrival or departure

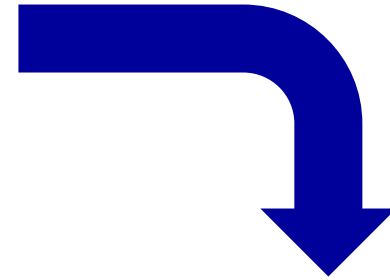
Bird Strikes



Emergency Response



ARFF Renewal

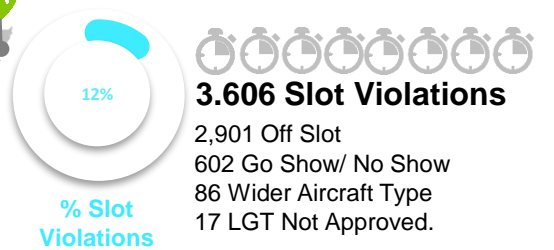
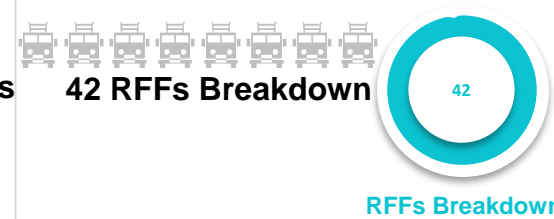
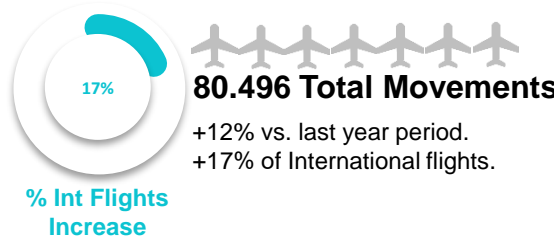
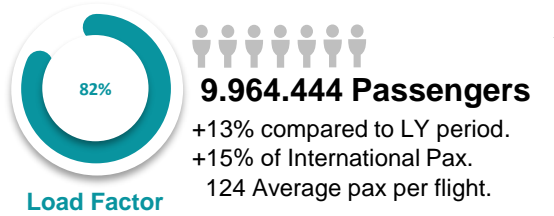


Replacement of 25% of the total ARFF Fleet across all 14 Airports within first year of operations

10 New Rosenbauer ARFF 6X6 Trucks



Fraport Greece at a glance

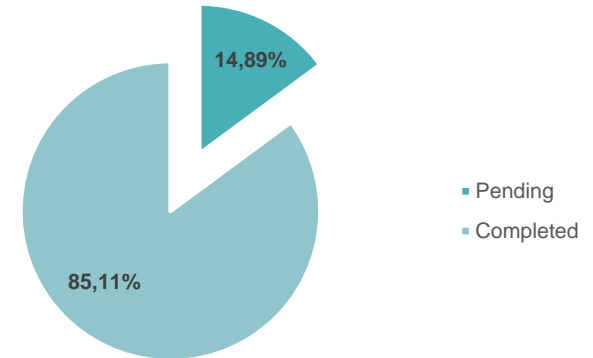


- Slot violations for commercial flights only (11APR – 30JUN2017)
- Movement: arrival or departure

All Events

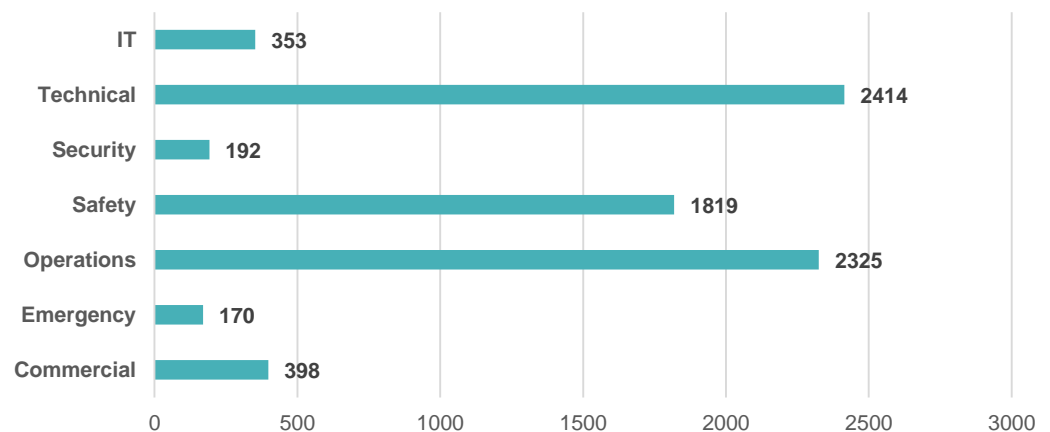


- **7,671 Events**
 - 85,11% Closed



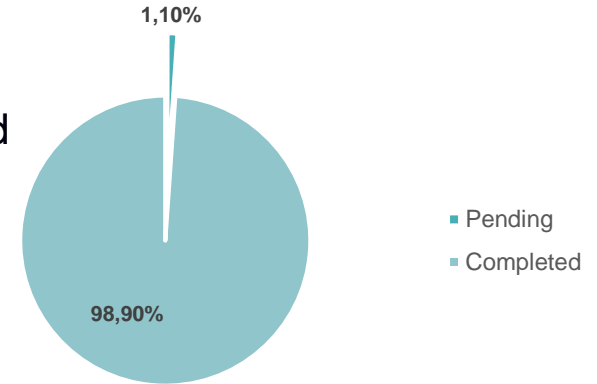
- **Average Events per Day**
 - 77 New Entries

- **Events per Classification**

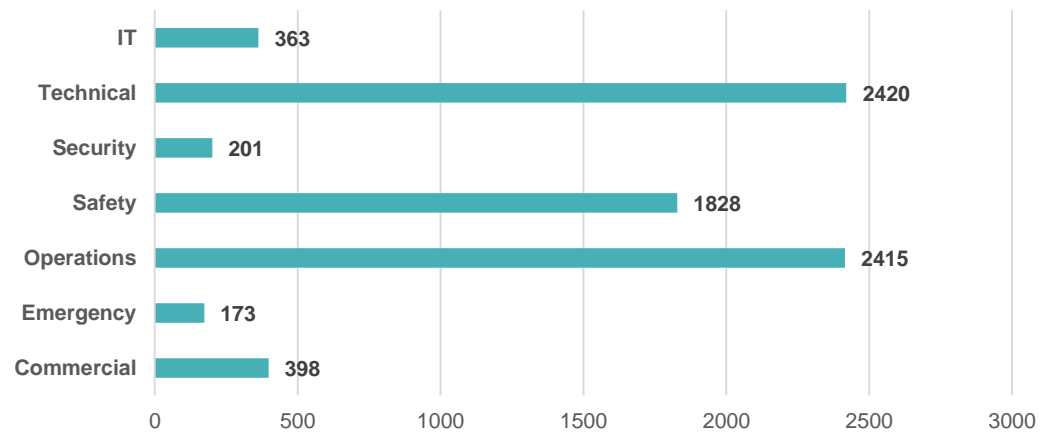


RHO Events

- **453 Events**
 - 98,90% Closed



- **Events per Classification**





Fraport Greece

Network Operations





Gute Reise!



We make it happen